REPORT

of the

President and Directors

of the

Atlanta and West Point Rail Road Company

to the

Stockholders in Convention

for the

Year Ended December 31, 1960

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of the

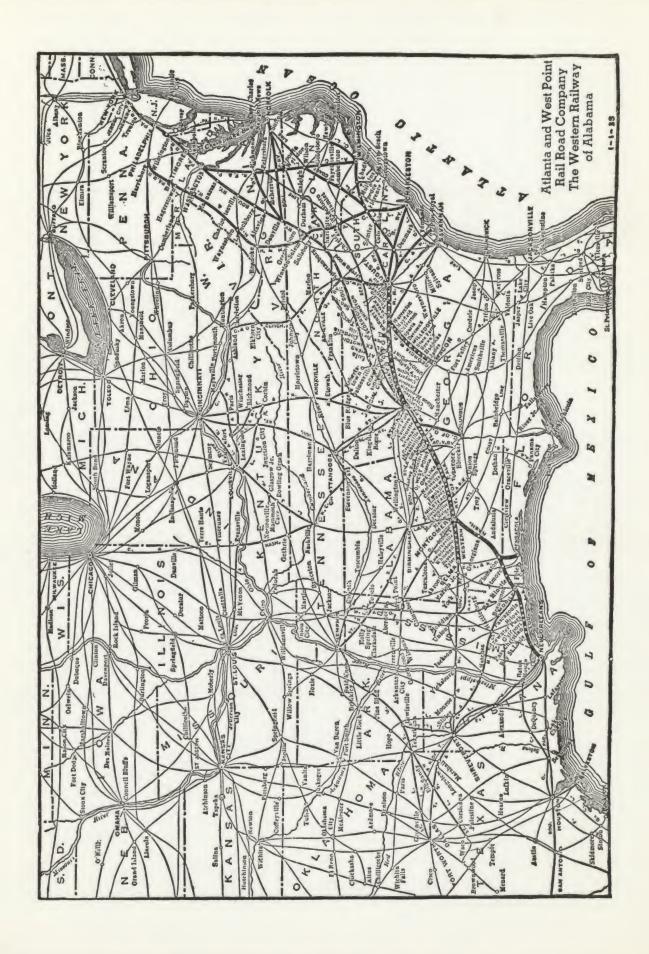
Atlanta and West Point Rail Road Company

to the

Stockholders in Convention

for the

Year Ended December 31, 1960



Board of Directors

WILLIAM N. BANKS, Grantville, Georgia
EDWARD G. COLE, JR., Newnan, Georgia
WILLIAM H. KENDALL, Louisville, Kentucky
JOSEPH L. LANIER, West Point, Georgia
J. CLYDE MIXON, Atlanta, Georgia
W. THOMAS RICE, Jacksonville, Florida
SAMUEL R. YOUNG, College Park, Georgia

Executive Committee

WILLIAM H. KENDALL J. CLYDE MIXON W. THOMAS RICE

The Staff

J. C. Mixon, President and General Manager
T. C. Bullard, Secretary and Treasurer
Heyman, Abram & Young, General Counsel
B. A. Culpepper, General Auditor
E. J. Haley, General Superintendent
Marshall L. Bowie, Director of Personnel
J. B. Wilson, Chief Engineer
J. B. Pace, Purchasing Agent
W. T. Martin, Freight Traffic Manager
W. W. Snow, Passenger Traffic Manager
J. E. Saucier, General Development and Real Estate Agent

GENERAL OFFICES: 4 Hunter Street, S. E., Atlanta 3, Ga.

COMPARATIVE SUMMARY OF OPERATING AND CORPORATE RESULTS, AND FINANCIAL POSITION

SOURCE OF INCOME	1960	1959	Increase or Decrease		
			Amount	Percent	
Income: Freight Passenger. Mail, express, and other operations Rent from equipment and joint facilities Dividends, interest, and miscellaneous income	\$ 2,792,647 262,143 538,748 —258,003 143,382	\$ 2,878,895 260,690 584,138 —184,929 106,862	\$ -86,248 1,453 -45,390 -73,074 36,520	-3.00 0.56 -7.79 -39.51 34.17	
TOTAL	3,478,917	3,645,656	-166,739	-4.57	
CHARGES AGAINST INCOME					
Railway tax accruals	210,186	220,079	-9,893	-4.50	
Operating expenses: Maintenance of way and structures. Maintenance of equipment. Traffic Transportation. Miscellaneous operations. General	475,714 594,054 218,401 1,559,452 40,067 228,566	504,721 625,446 215,700 1,608,153 40,836 217,749	-29,007 $-31,392$ $2,701$ $-48,701$ -769 $10,817$	-5.75 -5.02 1.25 -3.03 -1.88 4.97	
TOTAL	3,116,254	3,212,605	-96,351	-3.00	
Other deductions from income: Interest on debt Taxes on non operating property Miscellaneous	27,700 9,777 1,913	30,632 9,904 2,430	-2,932 -127 -517	-9.57 -1.28 -21.28	
TOTAL	39,390	42,966	-3,576	-8.32	
TOTAL CHARGES AGAINST INCOME	3,365,830	3,475,650	-109,820	-3.16	
NET INCOME	113,087	170,006	-56,919	-33.48	
Dividends to shareholders. Amount available for debt reduction, improvements, and other purposes	98,544 14,543	98,544 71,462	-56,919	—79 .65	
Net income per share.	4.59	6.90	-2.31	-33.48	
Dividend payments per share	4.00	4.00			
FINANCIAL POSITION Total investments less recorded depreciation and amortization Current assets	\$ 7,022,024 1,726,137 116,301 2,463,600 916,556 134,232 405,155 169,790 4,775,129	\$ 6,863,544 * 1,776,419 * 181,188 2,463,600 802,388 119,972 459,600 215,242 4,760,349	\$ 158,480 -50,282 -64,887 114,168 14,260 -54,445 -45,452 14,780	2.31 -2.83 -35.81 14.23 11.89 -11.85 -21.12 0.31	

⁻Decrease.
* Restated.

TO THE STOCKHOLDERS:

A report of the operations of your company for the year 1960 is submitted herein.

EARNINGS

Net income after fixed charges amounted to \$113,087, or \$4.59 a share of common stock, compared to a net income of \$170,006, or \$6.90 a share of common stock in 1959. While operating income declined due to general economic conditions, earnings received strong support from miscellaneous income resulting principally from industrial property transactions. No income tax accrued in the year due to tax credits from amortization of certain investments in equipment and facilities brought forward from previous years.

DIVIDENDS

Stockholders received dividends of \$2 a share as of August 1, 1960, and \$2 a share as of December 20, 1960.

OPERATING REVENUE

Total operating revenues for the year decreased \$143,117, or 3.75% over 1959, but operating expenses were decreased \$96,351, or 3.00%, to hold the net increase in the operating ratio to 0.77%.

FREIGHT

Freight revenue decreased 3.00%. Freight ton miles increased 4.06% and total tons handled increased 4.36% but revenue per ton mile decreased 6.79%. This decrease is due to the continuing necessity for meeting the competition of other modes of transportation and a change in the class of commodities handled during a recessionary period which saw some heavily supporting industries cutting back in their production.

The statement on page 17 shows heavy increases in road aggregates but large decreases in products associated with the metals, cotton milling and paper industries. Bright promises of improvement at the beginning of 1960, following the settlement of steel and coal difficulties, were affected by severe weather conditions in the early spring and then faded further over the remainder of the year under the influence of a receding general economy.

Effective October 24, 1960, on interstate traffic, we joined with other rail carriers in a very nominal increase in freight rates and charges. If similar increases become applicable to intrastate traffic, we estimate an increase of 1.67% in freight revenues but this will not be sufficient to meet increases which have already developed in unit operating costs.

Competition with other forms of transportation con-

tinues vigorous and is being met with alert and intensive sales efforts. We remain sensitive to these problems and each is being given realistic and progressive treatment. Service continues adaptable and rates are under constant study in efforts to prevent diversions of traffic and attract a larger share to our line.

The year 1960 saw new beginnings in piggyback service between Atlanta and some of the Gulf ports. This type of business is expected to move forward in 1961 and succeeding years.

PASSENGER, ALLIED AND MISCELLANEOUS

The constant decline in passenger traffic during the past few years was arrested in 1960 and we saw an increase of 0.56% in passenger revenue and an increase of 3.68% in passenger miles traveled.

Mail revenue decreased 8.4% due to decline in volume. In conjunction with other lines we, in August 1960, made application for an increase in compensation for handling mail and on November 17, 1960 an increase of 13% in mail pay was granted to be effective as of September 1, 1960. Our revenue from this source should therefore improve in 1961.

Express revenue decreased 15.0%. The volume of this traffic has declined due both to competing means of transportation and general economic conditions. There are serious threats of diversion of large segments of this business but we are working diligently with Railway Express Agency in efforts to retain it.

Miscellaneous revenue declined 3.3% due to decrease in switching service and joint facility credits.

OPERATING EXPENSES

During 1960 there were further increases in unit costs of labor and material. By close control of maintenance expenditures, train, yard, agency, allied transportation and other operations, substantial reductions were achieved to hold the operating ratio within reasonable alignment while continuing to provide an adequate service.

Recently acquired and augmented track maintenance equipment along with a reorganization of roadway forces was of substantial benefit in accomplishing this result.

Progress continued in mechanized reporting and accounting procedures.

RAILWAY TAX ACCRUALS

Railway tax accruals decreased \$9,893 or 4.5%.

Congressional action, effective June 1, 1959, increasing the rate and base for unemployment and retirement taxes on payrolls for railroad employes resulted in an increase in payments for these purposes although total

employment declined. These increases, however, were more than offset by decreases in property tax and lower payments for use tax due to reductions in the amount of materials used.

Because of amortization credits from former years no income tax was payable in 1960. Additional such credits remaining and resulting from other sources will probably offset any income tax accruals in the year 1961.

EQUIPMENT RENTS

During 1960 mileage rates on privately owned freight cars were substantially increased and some of our passenger cars had to be removed from through train service for repairs. The return of passenger cars to service late in the year arrested the net payments for this class of equipment. Mileage rates payable for private line cars will continue at a high level.

Late in the year we received 20 new standard box cars and 10 new specially equipped box cars, which will aid in meeting loading requirements for this class of equipment and improve service to some of our online shippers.

WAGE AND LABOR NEGOTIATIONS

Agreements disposing of demands made in 1959 by organizations representing employes for increased wages, longer vacation periods, increase in the number of paid holidays and improved health and welfare benefits were reached, on a national basis, during 1960. Accumulated cost of living increases of 17 cents an hour resulting from prior agreements were incorporated into base rates. Upon rates thus produced, operating employes were granted increases of 2% effective July 1, 1960, and 2% effective March 1, 1961. Equivalent increases of five cents an hour, effective July 1, 1960, and enlarged health and welfare benefits and insurance coverage, effective March 1, 1961, were granted non-operating employes.

Your company, along with other railroads who had been pressing proposals for the elimination of "feather-bedding" rules, agreed to submit their dispute to a Commission to be established by the President of the United States. The Commission, established by Executive Order effective January 1, 1961, is empowered by agreement to investigate the facts in the work rules and practices issue, and report its findings and recommendations to the President by December 1, 1961.

CAPITAL EXPENDITURES

During the years 1946 through 1960 expenditures of new money for improvements in property amounted to \$5,509,872, which is 73.51% of the total investment at the close of 1945. At the end of 1960 all debt for such purposes amounted to \$1,050,788 which in-

cludes \$248,400 added for a portion of the purchase price of new freight cars delivered during this year.

In 1960 we purchased 20 new 50-ft. box cars of conventional design and an additional 10 similar cars equipped with special loading devices. 2.22 miles of new 115-pound rail was laid to replace 100-pound rail in main track between East Point and West Point.

Late in the year a start was made toward the retirement of approximately 9 miles of second main track east of Palmetto. The maintenance of this double track is no longer justified by operations. Materials recovered will be used for general maintenance purposes thereby saving the cost of new material purchases. Maintaining unneeded tracks will be avoided in future years with resulting savings in operating expenses. Because the cost of retiring this obsolete track and the necessary rearrangement of signals would seriously distort current operating accounts, the Interstate Commerce Commission has authorized charging it to surplus instead of the current income account.

INDUSTRIAL DEVELOPMENT

During 1960 eight new industries served directly by your railroad located at seven points on the line. The St. Joe Paper Company acquired a 25 acre location in the industrial area developed by your railroad at College Park, Ga. and announced the construction of a paper converting plant for completion in 1961. Plans called for the provision of approximately 160,000 sq. ft. of floor space at an estimated cost of two and one-half million dollars.

Plants, under construction late in 1959 by American Can Company at Newnan and Scholle Atlanta Corporation at College Park, were placed in operation during 1960 and are moving substantial shipments over your rails. Extensive street, highway and utility improvements in south Fulton County are continuing and will provide attractive advantages for increased industrial expansion in that area.

Possibilities for continuing development of the entire area served by your line are encouraging. Full cooperation is being extended to all interested agencies and all prospects receive alert and close attention.

GENERAL

Disappointment continues because of the lack of constructive legislation to relieve railroads of inequalities which prevent free competition in the transportation industry. Among corrective measures are permission for railroads to diversify their services; the assessment of adequate user charges against their competitors for facilities supplied by the taxpayers; exemption from regulations which prevent fair and equal competition with other modes of transportation; realistic depreciation allowances to permit tax-deductible re-

serves for construction and equipment purchases; and equality in taxation. No less is comprehended in the free enterprise concept. Relief will come only from wide public support of this program of equality in treatment which is now before the national Congress. Expression of your views and those of your friends to your representatives in both the House and Senate will be helpful and is strongly urged.

1960 began with expectations of a general economic resurgence following the difficulties in the steel industry. A prolonged period of bad weather in this area impeded recovery, and then a recession of national proportions held business to low levels throughout the

remainder of the year. There was no upturn at the beginning of 1961 but most economists seem to be of the opinion that low inventories and some quickening of the national pulse will be reflected in a cycle of improvement to begin over the next few months. Your company will continue alert to possibilities for improved operations and business prospects.

In late February and early March, 1961, unprecedented rains and flooded streams caused much damage to your road bed and some interruption of service but the extent was not sufficient to seriously affect the financial strength of your company.

MILEAGE OPERATED

Miles of road operated at December 31, 1960, were as follows:

MAIN LINE:

Atlanta to West Point, Ga.:		
Owned property deeded	2	
Less—Leased to Atlanta Terminal Company	0 85.62	
Hulsey Junction to Oakland City—Owned property deeded	5.16	90.78
TRACKAGE RIGHTS:		
Atlanta Terminal Company, Atlanta, Ga	. 0.46	
Central of Georgia Railway, Oakland Junction, Ga	. 0.05	
Georgia Railroad, Atlanta Joint Terminals	. 2.02	2.53
Total mileage operated		93.31

Total mileage operated in freight and passenger service was 90.44 and 86.08 miles, respectively.

PROPERTIES_ROAD AND EQUIPMENT

Changes in road and equipment accounts are summarized as follows:

	Total		Road]	Equipment		General penditures
Balance, January 1, 1960	\$ 10,416,787 391,623	\$	5,509,408 80,243	\$	4,792,487 311,380	\$	114,892
Total	10,808,410		5,589,651		5,103,867		114,892
Retirements	29,246		9,767		19,443		36
Balance, December 31, 1960	10,779,164	\$	5,579,884	\$	5,084,424	\$	114,856
Less donations and grants	69,020	_				-	
Investment in transportation property	\$ 10,710,144						

Principal additions to property consisted of the following:

Flashing light signals, Newnan, Ga. 9,96 Total EQUIPMENT:			-	
Increased weight of rail and track fixtures. \$ 60,19 Flashing light signals, Newnan, Ga. 9,96		all steel box cars	\$	310,615
Increased weight of rail and track fixtures\$ 60,19	Total		\$	70,161
	Increased weight of			60,192 9,969

TAXES

The following shows amounts of various taxes accrued compared with preceding year:

			—Dec	rease
	1960	1959	Amount	Per Cent
UNITED STATES GOVERNMENT TAXES:				
Railroad Retirement	\$ 73,154	\$ 73,150	\$ 4	0.01
Unemployment insurance	40,649	38,564	2,085	5.41
Other	1,330	1,502	—172	-11.45
Total	115,133	113,216	1,917	1.69
STATE AND LOCAL TAXES:				
Property	72,607	79,296	-6,689	-8.44
Sales and use	18,931	24,669	-5,738	-23.26
Other	3,515	2,898	617	21.29
Total	95,053	106,863	-11,810	—11.05
Total railway tax accruals	210,186	220,079	-9,893	-4.50
Taxes on nonoperating property	9,777	9,904	—127	-1.28
Total all taxes	\$ 219,963	\$ 229,983	\$ -10,020	<u>-4.36</u>

Your board and management expresses sincere appreciation to our faithful employees and to our loyal and capable managerial staff.

By order of the Board of Directors:

J. C. MIXON President and General Manager HASKINS & SELLS

ACCOUNTANTS

HEALEY BUILDING
ATLANTA 3

ACCOUNTANTS' OPINION

Atlanta and West Point Rail Road Company:

We have examined the balance sheet of Atlanta and West Point Rail Road Company as of December 31, 1960 and the related statements of income and of retained income — unappropriated for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheet and statements of income and of retained income — unappropriated present fairly the financial position of the Company at December 31, 1960 and the results of its operations for the year then ended, in conformity with principles of accounting prescribed or authorized by the Interstate Commerce Commission applied on a basis consistent with that of the preceding year.

Haskins & Sells

April 5, 1961.

BALANCE SHEET ASSETS

	Decer	nber 31
	1960	1959
CURRENT ASSETS: Cash Temporary cash investments Net balances receivable from agents and conductors Miscellaneous accounts receivable Accrued accounts receivable Material and supplies Prepayments and other current assets	\$ 347,263.58 871,053.56 54,903.10 73,172.47 34,598.90 339,131.95 6,013.33	\$ 213,285.61 895,028.42 69,196.76 126,802.39 37,831.14 427,128.46 7,145.77
Total current assets	1,726,136.89	1,776,418.55
SPECIAL FUNDS— Insurance and other funds	1,949.93	1,864.71
INVESTMENTS: Investments in affiliated companies Other investments	231 ,312 .79 147 ,921 .75	230,171.41 134,912.09
Total investments	379 ,234 .54	365,083.50
PROPERTIES: Transportation: Road and Equipment Less donations and grants Total transportation property Less accrued depreciation and amortization	10,779,164.04 69,020.28 	10,416,786.73 68,542.81 10,348,243.92 4,124,977.24
Total transportation property less recorded depreciation and amortization	6,419,284.57	6,223,266.68
Miscellaneous property	389 ,464 .76 165 ,960 .11	437 ,577 .37 162 ,383 .87
Total miscellaneous property	223,504.65	275,193.50
Total properties less recorded depreciation and amortization	6,642,789.22	6,498,460.18
OTHER ASSETS AND DEFERRED CHARGES: Other assets Deferred charges	14,695.25 99,655.65	39,837.20 139,486.52
Total other assets and deferred charges	114,350.90	179,323.72
TOTAL	\$ 8,864,461.48	\$ 8,821,150.66

BALANCE SHEET LIABILITIES AND SHAREHOLDERS' EQUITY

	Decen	aber 31
	1960	1959
CURRENT LIABILITIES: Traffic and car service balances—net. Audited accounts payable Miscellaneous accounts payable Dividends matured unpaid Unmatured interest accrued Accrued accounts payable. Taxes accrued	\$ 133,483.07 90,529.91 19,824.78 3,464.00 1,312.11 154,981.78 1,559.40	\$ 119,092.23 178,289.92 2,468.24 5,114.00 722.50 152,271.86 1,641.32
Total current liabilities (exclusive of long-term debt due within one year)	405,155.05	459,600.07
LONG-TERM DEBT DUE WITHIN ONE YEAR— Equipment obligations	134,231.92	119,971.92
LONG-TERM DEBT— Equipment obligations	916,556.09	802,388.01
RESERVE— Insurance	120,229.23	129,971.30
OTHER LIABILITIES AND DEFERRED CREDITS: Other liabilities Deferred credits Total other liabilities and deferred credits	11,691.57 37,869.08	13 ,547 .52 71 ,722 .99
Total other liabilities and deferred credits	49,560.65	85,270.51
SHAREHOLDERS' EQUITY: Capital stock—Authorized, 25,000 shares of \$100 par value each; outstanding, 24,636 shares	2,463,600.00	2,463,600.00
Capital surplus	20,949.74	20,713.03
Retained income: Appropriated Unappropriated	237,745.83 4,516,432.97	237,745.83 4,501,889.99
Total retained income.	4,754,178.80	4,739,635.82
Total shareholders' equity	7,238,728.54	7,223,948.85
TOTAL	\$ 8,864,461.48	\$ 8,821,150.66

See the accompanying Notes to Financial Statements.

STATEMENT OF INCOME

OPERATING INCOME:	1960	1959	Increase or —Decrease
Railway Operating Income: Railway operating revenues	\$3,671,643.36 3,116,254.10	\$ 3,814,759.93 3,212,605.60	\$ —143,116.57 —96,351.50
Net revenue from railway operationsRailway tax accruals	555,389.26 210,185.73	602,154.33 220,078.70	-46,765.07 -9,892.97
Railway operating income	345,203.53	382,075.63	-36,872.10
Rent Income:			
Rent from locomotives	15,541.05 64,688.17 4,439.58 9,593.09	18,550.96 81,465.50 2,551.14 9,279.27	-3,009.91 -16,777.33 1,888.44 313.82
Total rent income	94,261.89	111,846.87	-17,584.98
Rents Payable:			
Hire of freight cars Rent for locomotives Rent for passenger-train cars Rent for work equipment Joint facility rents	86,497.40 16,795.89 70,750.21 1,515.84 254,810.67	45,887.04 16,934.41 60,098.86 792.95 264,100.00	40,610.36 —138.52 10,651.35 722.89 —9,289.33
Total rent payable	430,370.01	387,813.26	42,556.75
Net rent payable	336,108.12	275,966.39	60,141.73
Net railway operating income.	9,095.41	106,109.24	-97,013.83
OTHER INCOME:			
Miscellaneous rent income_ Income from nonoperating property_ Dividend income_ Interest income Miscellaneous income from property sales, etc	37,847.35 20,239.23 4,340.00 39,364.58 41,590.69	38,432.55 23,843.91 3,755.00 40,637.15 193.68	-585.20 -3,604.68 585.00 -1,272.57 41,397.01
Total other income	143,381.85	106,862.29	36,519.56
Total income	152,477.26	212,971.53	-60,494.27
MISCELLANEOUS DEDUCTIONS FROM INCOME:			
Miscellaneous rents Miscellaneous tax accruals Miscellaneous income charges	1,048.45 9,776.87 864.70	676.40 9,903.98 1,753.78	372.05 —127.11 —889.08
Total miscellaneous deductions	11,690.02	12,334.16	-644.14
Income available for fixed charges	140,787.24	200,637.37	-59,850.13
FIXED CHARGES—			
Interest on funded debt	27,700.26	30,631.86	-2,931.60
NET INCOME	\$ 113,086.98	\$ 170,005.51	\$ -56,918.53

See Note 1 in the accompanying Notes to Financial Statements.

STATEMENT OF RETAINED INCOME-UNAPPROPRIATED

CREDITS

Retained income—unappropriated, January 1, 1960	\$ 4,501,889.99
Net income for the year	113,086.98
Total	4,614,976.97

DEBITS

Dividends to shareholders	
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Dividends to shareholders:		
\$2 a share paid August 1, 1960	\$ 49,272.	00
\$2 a share paid December 20, 1960	49,272.0	00
Total Debits		98,544.00
Retained income—unappropriated, December 31, 1960		\$ 4,516,432.97

NOTES TO FINANCIAL STATEMENTS

- At December 31, 1960 the accumulated income tax reductions realized, because of the deduction for income tax purposes of the excess of amortization of the cost of certain facilities over recorded depreciation, were approximately \$472,000, of which \$10,000 is applicable to 1960 and \$74,000 to 1959. No income taxes are payable for those years. Because of such deductions for the past few years, a loss carry-forward is available which can be offset for income tax purposes against profits which may be realized within the next three years.
- 2. The Company, together with Southern Railway Company and Central of Georgia Railway Company, jointly and severally guarantees unconditionally the payment of principal and interest of the first mortgage series A, 4% bonds of Atlanta Terminal Company due August 1, 1969, of which \$711,000 were outstanding at December 31, 1960.

OPERATING EXPENSES FOR THE YEARS 1960 AND 1959 AND COMPARISON

	1960	1959	Increase or —Decrease
laintenance of Way and Structures:			
201 Superintendence	\$ 36,471.36	\$ 34,716.95	\$ 1,754.4
202 Roadway maintenance	22,408.88	21,531.11	877.7
208 Bridges, trestles and culverts	1,532.79	666.02	866.7
212 Ties	56,231.84	66,487.46	-10,255.6
214 Rails	4,992.04	3,529.99	1,462.0
216 Other track material	7,872.42	8,603.63	-731.2
218 Ballast	16,964.77	13,310.75	3,654.0
220 Track laying and surfacing	75,569.85	102,152.62	-26,582.7
221 Fences, snowsheds, and signs	188.94	249.03	-60.0
227 Station and office buildings	5,063.97	6,719.43	-1,655.4
229 Roadway buildings	379.44	2.494.69	-2,115.2
235 Shops and enginehouses		129.39	-129.3
247 Communication systems	10,002.63	7,581.76	2,420.8
249 Signals and interlockers	32,101.39	24,219.74	7,881.6
265 Miscellaneous structures	107.92	158.78	-50.8
266 Road property—Depreciation:			
Engineering	1,100.64	1,101.00	3
	411.36		2
Grading.		411.60	2
Tunnels and subways	395.04	395.04	
Bridges, trestles and culverts	10,638.72	10.638.72	
Rails	38,007.18	35,644.44	2,362.7
Other track material	23,406.24	21,587.40	1,818.8
Fences, snowsheds and signs	574.80	602.16	-27.3
Station and office buildings	6,879.72	6,840.36	39.3
Roadway buildings	132.96	132.96	
Fuel stations.	134.04	134.04	
Shops and enginehouses	76.32	76.32	
Communication systems	1,374.00	1,374.00	
Signals and interlockers	4,344.08	4,234.44	109.6
Roadway machines	4,746.36	4,014.72	731.6
Public improvements—Construction	2,939.88	2,907.00	32.8
267 Retirements—Road	4,737.90		
201 Retirements—Roaq		4,327.12	410.7
269 Roadway machines.	15,098.39	8,867.32	6,231.0
270 Dismantling retired road property	436.88	1,218.91	-782.0
271 Small tools and supplies	5,336.34	5,776.75	-440.4
272 Removing snow, ice and sand	240.97		240.9
273 Public improvements—Maintenance	11,638.78	14 910 777	-2,571.9
273 I done improvements—maintenance		14,210.77	
274 Injuries to persons	1,468.86	1,537.61	-68.7
275 Insurance	-191.37	189.27	-380.6
276 Stationery and printing	433.64	413.14	20.5
277 Other expenses	5,000.94	5,673.32	-672.3
278 Maintaining joint tracks, yards and other facilities—Debit	71,589.12		-13,224.2
		84,813.40	
279 Maintaining joint tracks, yards and other facilities—Credit	-5,125.61	-4,952.26	-173.3
Total	475,714.42	504,720.90	-29,006.4
aintenance of Equipment:			
301 Superintendence	19,573.97	21,734.51	-2,160.5
	122,799.59		
311 Other locomotives—Repairs		120,948.08	1,851.5
314 Freight train cars—Repairs.	178,908.31	215,349.88	-36,441.5
317 Passenger train cars—Repairs	67,529.29	55,755.26	11,774.0
326 Work equipment—Repairs	3,468.80	948.57	2,520.2
328 Miscellaneous equipment—Repairs	2,344.91	1,702.90	642.0
290 Detisaments Equipment	w,orr.or		
330 Retirements—Equipment		-1,943.49	1,943.4
331 Equipment—Depreciation	170,756.78	170,763.76	-6.8
332 Injuries to persons	1,505.14	5,740.99	-4,235.8
333 Insurance	1,790.65	1,858.49	-67.8
334 Stationery and printing			
	686.25	869.05	-182.8
335 Other expenses	8,314.04	9,071.11	—757.0
336 Joint maintenance of equipment expenses—Debit	16,375.77	23,103.85	-6,728.0
DOW Tolock market have a second market and a s		-456.72	456.7
			-

OPERATING EXPENSES FOR THE YEARS 1960 AND 1959 AND COMPARISON

ACCOUNT	1960	1959	Increase or —Decrease
Traffic: 351 Superintendence 352 Outside agencies 353 Advertising 354 Traffic associations 356 Industrial and immigration bureaus 357 Insurance 358 Stationery and printing 359 Other expenses	\$ 53,274.28 133,904.05 2,146.76 5,560.00 8,551.61 83.50 11,828.89 3,051.63	\$ 52,425.85 133,225.01 2,449.21 4,134.93 8,140.48 77.15 12,400.21 2,847.32	\$ 848.43 679.04 302.45 1,425.07 411.13 6.35 571.32 204.31
Total	218,400.72	215,700.16	2,700.56
Fransportation—Rail Line: 371 Superintendence. 372 Dispatching trains. 373 Station employees. 374 Weighing, inspection and demurrage bureaus. 376 Station supplies and expenses. 378 Yard conductors and brakemen. 380 Yard enginemen. 382 Yard switching fuel—Diesel.	23,873.06 17,266.64 138,181.84 10,171.80 5,502.54 16,457.11 15,982.56 2,758.42	25,634.72 18,125.23 140,554.41 9,044.43 5,477.88 15,618.60 15,220.96 3,201.24	-1,761.66 -858.59 -2,372.57 1,127.37 24.66 838.51 761.60 -442.82
385 Water for yard locomotives 387 Other supplies for yard locomotives 389 Yard supplies and expenses 390 Operating joint yards and terminals—Debit 392 Train enginemen 394 Train fuel—Diesel 397 Water for train locomotives 398 Lubricants for train locomotives 399 Other supplies for train locomotives 400 Enginehouse expenses—Train 401 Trainmen 402 Train supplies and expenses 403 Operating sleeping cars 404 Signal and interlocker operation 405 Crossing protection 407 Communication system operation 410 Stationery and printing 411 Other expenses 412 Operating joint tracks and facilities—Debit 413 Operating joint tracks and facilities—Credit 414 Insurance 415 Clearing wreeks 416 Damage to property 417 Damage to live stock on right of way 418 Loss and damage—Freight 419 Loss and damage—Freight 419 Loss and damage—Baggage 420 Injuries to persons	186.06 2.94 582,566.78 153,233.17 139,826.20 901.89 10,614.00 1,349.57 55,308.90 193,543.31 48,187.67 34,409.57 10,909.84 658.05 4,865.42 5,834.32 5,891.71 18,220.16 —7,082.31 6,567.08 122.69 2,724.28 19,441.52 81.16 40,894.09	33.40 283.78 ——99 616,667.82 152,559.04 152,981.53 547.61 11,515.93 1,251.97 57,494.03 195,400.13 51,849.84 31,535.18 10,337.92 5,823.20 5,600.12 5,470.56 6,357.93 18,657.61 —7,014.76 6,546.04 1,844.10 4,089.54 23.68 22,929.27 36.02 22,455.84	-33.40 -97.72 3.93 -34,101.04 674.13 -13,155.33 354.28 -901.93 97.60 -2,185.13 -1,856.82 -3,662.17 2,874.39 571.92 -5,165.15 -734.70 363.76 -466.22 -437.45 -67.55 21.04 -1,721.41 -1,365.26 -23.68 -3,487.75 45.14 18,438.25
Total	1,559,452.04	1,608,153.81	-48,701.77
Miscellaneous Operations: 441 Dining and buffet service	40,066.95	40,835.95	— 769.00
General: 451 Salaries and expenses of general officers 452 Salaries and expenses of clerks and attendants 453 General office supplies and expenses 454 Law expenses 455 Insurance 457 Pensions and gratuities 458 Stationery and printing 460 Other expenses 461 General joint facilities—Debit	34,375.66 120,703.37 12,068.25 18,229.69 3,540.29 10,693.71 6,755.05 7,146.01 15,054.44	34,040.23 122,285.89 12,074.74 13,735.56 220.92 6,855.03 6,757.21 7,201.92 14,577.04	335.431,582.526.49 4,494.13 3,319.37 3,838.682.1655.91 477.40
Total	228,566.47	217,748.54	10,817.93
Total railway operating expenses	\$ 3,116,254.10	\$ 3,212,605.60	\$ -96,351.50
Ratio of operating expenses to operating revenues	84.87	84.22	.65

RAILWAY OPERATING REVENUES

YEAR ENDED DECEMBER 31	Freight	Passenger	Mail	Express	All Other Transpor- tation Rail Line	Incidental	Joint Facility Credit	Joint Facility Debit	Total Railway Operating Revenues
1951	\$3,401,038.81	588.060	990	632	907	040	966		.561
1952	3.379,936.88	573,169	339	701	769	780	020		555
1953	3.346.534.16	474,791.89	306,610.09	114,700.23	87,867.56	114,132,43	63,811.32	157.54	4,508,290.1
1954	2,860,359,99	412,063.	152	254	948	418.	553.		590
1955	2.584.637.18	331,909	843	960	482	215	049		,073
1956	3.001,663.72	364.751	691	818	892	717	763		.008
1957	2,818,767.31	341,992	678	689	444	359	428		262
1958	2.718.845.76	286,998	616	880	546	120	352		262
1959	2.878.895.10	260,690	552	151	607	827	168		759
1960	2.792.647.11	262.142	783	453	308	203	209		643

RAILWAY OPERATING EXPENSES AND NET REVENUE FROM RAILWAY OPERATIONS

Ratio Operating Expenses to Operating Revenues	80.50 80.87 83.16 84.86 88.00 88.00 89.51 84.22 84.22 84.22
Net Revenue From Railway Operations	\$ 891,875.69 871,519.80 759,016.97 559,086.06 515,743.41 488,657.32 328,595.40 383,656.96 602,154.33 555,389.26
Total Railway Operating Expenses	\$3,681,685.40 3,683,972.81 3,749,273.17 3,302,503.58 3,047,329.97 3,583.351.06 3,490,666.95 3,274,605.35 3,212,605.60 3,116,254.10
General	\$ 220, 908.55 213, 404.69 211, 582.96 126, 945.21 179, 819.54 213, 973.36 216, 271.22 217, 748.78 217, 748.54 228, 566.47
Miscel- laneous Operations	\$ 78,163.85 78,285.44 70,208.99 59,692.25 48,164.30 56,796.23 40,711.20 37,237.98 40,885.95
Transpor- tation Rail Line	\$1,955,573.57 1,919,947.15 1,819,125.14 1,673,546.16 1,767,205.16 1,779,147.73 1,779,147.73 1,751,067.41 1,608,153.81
Traffic	\$ 187,535.84 182,049.54 190,626.51 180,423.33 180,121.10 205,817.79 209,546.83 203,234.04 215,700.16 215,700.16
Mainte- nance of Equipment	\$ 672,898.02 731,528.15 659,262.19 689,262.86 689,13.05 784,112.47 727,617.46 620,883.96 625,446.24 594,053.50
Mainte- nance of Way and Structures	\$ 566,605.57 558,757.84 692,467.38 553,633.77 480,279.06 555,446.05 517,372.51 444,763.18 504,720.90
YEAR ENDED DECEMBER 31	1951 1952 1953 1954 1955 1956 1957 1958 1959

CLASSIFICATION OF FREIGHT TRAFFIC

		196	0	195	9	Toomana
C	COMMODITY	No. of Tons 2,000 lbs.	P/C to Total Tons	No. of Tons 2,000 lbs.	P/C to Total Tons	Increase or —Decrease Tons
Products of Agriculture	Grain and products, hay, tobacco Cotton in bales Linters, cottonseed, and products Fruits, fresh, and melons Fruits, dried and frozen Coffee Cabbage, celery, lettuce, onions Potatoes, other than sweet Tomatoes, vegetables, fresh Vegetables, dried and frozen Peanuts Other products of agriculture	137,891 42,839 8,120 290 2,442 5,244 9,200 2,037 2,806 3,931	1.59 5.77 1.79 0.34 0.01 0.10 0.22 0.38 0.09 0.12 0.17 0.07	34,506 151,611 37,084 11,939 744 2,914 6,635 8,855 3,258 2,752 2,912 1,789	1.51 6.62 1.62 0.52 0.03 0.13 0.29 0.38 0.14 0.12 0.13 0.07	3,380 -13,720 5,755 -3,819 -454 -472 -1,391 345 -1,221 54 1,019 -67
	Total	254,408	10.65	264,999	11.56	-10,591
Animals and Products	Cattle, calves, sheep and swine Meat, margarine, poultry and eggs Butter, cheese, dairy products Wool and mohair Hides and other products of animals	2,742 3,525	0.11 0.15 0.04 0.08	60 2,327 3,476 708 1,402	0.10 0.15 0.03 0.07	—27 415 49 310 431
	Total	9,151	0.38	7,973	0.35	1,178
	Coal and coke Ores, iron, copper, lead, barytes Clay, sand and gravel Stone and rock Petroleum, crude	109,959 201,599 224,830	1.75 4.60 8.43 9.41	35,114 103,537 170,153 184,031	1.53 4.52 7.43 8.04	6,572 6,422 31,446 40,799 27
Products of Mines	Asphalt Salt Phosphate rock Sulphur Products of mines, N. O. S	17,691 14,892 3,884 9,067	0.74 0.62 0.16 0.38 1.82	23,382 20,917 3,458 9,565 36,961	1.02 0.91 0.15 0.42 1.62	-5,691 -6,025 426 -498 6,537
	Total	667,133	27.91	587,118	25.64	80,015
Products of Forests	Logs, posts, poles, wood fuel Ties, railroad. Pulpwood Lumber, shingles and lath. Cooperage material, veneer, plywood Rosin and turpentine. Products of forests, N. O. S	395 68,591 68,625	0.29 0.02 2.87 2.87 0.88 0.04 0.07	6,637 362 101,636 68,630 18,044 957 2,718	0.29 0.02 4.44 3.00 0.79 0.04 0.11	388 33 33,045 5 2,896 106 838
	Total	168,307	7.04	198,984	8.69	-30,677
	Gasoline, petroleum and gases_Oils, cottonseed, vegetable, etcRubber, rubber goods, chemicalsSulphuric acidAcids, sodium, alcohol_Fertilizers, N. O. STar, paint, drugs, toilet articlesIron, pig, bar, nails, pipe, tanks_Agricultural implements, machinery	42,187 61,972 37,906 123,283 92,903 28,772 67,576 7,877	5.57 1.77 2.59 1.59 5.16 3.89 1.20 2.83 0.33	107,176 40,786 53,323 25,279 97,955 81,307 24,629 89,509 7,592	4.68 1.78 2.33 1.10 4.28 3.54 1.08 3.91 0.33	25,999 1,401 8,649 12,627 25,328 11,596 4,143 —21,933 285
Manufactures and Miscellaneous	Vehicles, automobiles, airplanes Cement Brick, artificial stone Lime, plaster Woodpulp, rags, paper, pulpboard Building Material Glassware, refrigerators, stoves Bagging, cotton factory products Sugar Candy, soap, tobacco, cigarettes Scrap iron and steel, borings, etc. Furnace slag Other manufactures and miscellaneous Total Forwarder Traffic (C. L.) GRAND TOTAL, CARLOAD TRAFFIC	119,635 36,477 3,972 248,121 19,258 23,242 24,964 45,126 75,313 15,699 5,099 60,210 1,280,384	0.32 5.01 1.52 0.17 10.38 0.81 0.97 1.05 1.89 3.15 0.65 0.21 2.51 53.57	9,671 111,903 38,384 5,335 240,752 12,556 30,707 28,533 42,055 71,675 21,916 6,527 67,297 1,214,867 78 2,274,019	0.42 4.89 1.68 0.23 10.51 0.55 1.34 1.25 1.84 3.13 0.96 0.28 2.94 53.05	-2,054 7,732 -1,907 -1,363 7,369 6,702 -7,465 -3,569 3,071 3,638 -6,217 -1,428 -7,087 65,517
	All L. C. L. Freight	10,687	0.45	16,319	0.71	105,394 —5,632
	GRAND TOTAL, CARLOAD AND L. C. L. TRAFFIC	2,390,100	100.00	2,290,338	100.00	99,762

FREIGHT AND PASSENGER STATISTICS

FREIGHT TRAFFIC	1960	1959	Increase or Dec	rease
			Amount	Percent
1 Number of tons carried	178,398,157 26,427 1,972,558 894.50 24.36 74.64 \$ 0.01565 30,878.45 19.29 0.52523 0.33860	31,832.10 20.32 0.53809	-953.65 -1.03 -0.01286	4.36 4.06 4.36 4.06 4.24 7.17 -0.28 -6.79 -3.00 -5.07 -2.39 -6.00 -7.14
PASSENGER TRAFFIC				
1 Number of passengers carried	8,559,894 1,180 99,441 69 13 84.26 \$ 7,511.64 5.15 0.46712 0.03062	97,943 8,255,849 1,138 95,909 67 12 84.29 \$ 8,083.01 5.53 0.50048 0.03158 2.66	\$ 3,646 304,045 42 3,532 2 1 -0.03 -571.37 -0.38 -0.03336 -0.00096 -0.08	3.72 3.68 3.69 3.68 2.99 8.33 -0.04 -7.07 -6.87 -6.67 -3.04 -3.01
ALL TRAFFIC				
Railway operating revenues per mile of road	\$ 39,348.87 13.58	\$ 40,882.65 14.26	\$ -1,533.78 -0.68	-3.75 -4.77
Railway operating expenses per mile of road	11.53	\$ 34,429.38 12.01 84.22	\$ —1,032.59 —0.48 0.65	-3.00 -4.00 0.77
Net revenue per mile of road Net revenue per revenue train mile Per cent of net revenue to total revenue	2.05	\$ 6,453.27 2.25 15.78	\$ -501.19 -0.20 -0.65	-7.77 -8.89 -4.12
Railway operating expenses and taxes per mile of road Railway operating expenses and taxes per rev. train mile Per cent of operating expenses and taxes to total revenues	12.30	\$ 36,787.96 12.83 87.69	\$ -1,138.62 -0.53 2.91	-3.10 -4.13 3.32

^{*} Revenue excludes mail, express, excess baggage, other passenger-train and milk. ‡ Revenue includes mail, express, excess baggage, other passenger-train and milk. —Decrease.

TRAIN, LOCOMOTIVE AND CAR MILES

	CLASS	1960	1959	Increase or —Decrease
	TRAIN MILES			
	Freight Passenger	144,794 125,599	141,704 125,772	3,090 —173
	Total Revenue Service Train Miles	270,393	267,476	2,917
805	Non-Revenue Service, Train Miles	813	1,310	-497
	TOTAL TRAIN MILES	271,206	268,786	2,420
	LOCOMOTIVE MILES			-, -
812 815	Passenger—Helper. Passenger—Light.	144,794 233,784 125,599 139,365 9,297 51,985 15,510	141,704 252,118 125,772 137,057 9,222 53,086 15,372	3,090 -18,334 -173 2,308 75 -1,101
	Total Revenue Locomotive Miles	720,334	734,331	-13,997
817	Non-Revenue Locomotive Miles	813	1,310	-497
	TOTAL LOCOMOTIVE MILES.	721,147	735,641	-14,494
	FREIGHT CAR MILES	de les		
821	Freight Loaded Freight Empty System Caboose	5,317,019 2,796,359 134,156	5,350,178 2,513,484 128,880	—33,159 282,875 5,276
	Total Freight Car Miles	8,247,534	7,992,542	254,992
	PASSENGER CAR MILES			
822	Passenger Coaches Sleeping and Parlor Cars Club, Lounge, Dining and Observation Business Mail, Express and Baggage Combination Passenger and Baggage Passenger Car Miles in Freight Trains	271,260 382,668 62,926 2,993 661,857 342 2,175	269,413 399,455 63,185 3,675 646,463 6,326 1,714	1,847 $-16,787$ -259 -682 $15,394$ $-5,984$ 461
	Total Passenger Car Miles	1,384,221	1,390,231	-6,010
	Total Revenue Car Miles	9,631,755	9,382,773	248,982
825	Non-Revenue Service Car Miles	5,661	9,581	-3,920
	TOTAL CAR MILES	9,637,416	9,392,354	245,062

-Minus

INVESTMENT IN ROAD AND EQUIPMENT FOR THE YEAR ENDED DECEMBER 31, 1960

	ROAD	Additions	Retirements	Net Total
3 6 8 9 10 11 12 13 17 27	Grading Bridges, trestles, and culverts Tiles. Rails Other track material Ballast Track laying and surfacing Fences, snowsheds, and signs. Roadway buildings Signals and interlockers Power transmission systems Public improvements — Construction	\$ 394.75 322.91 2,901.11 20,018.17 40,174.13 1,094.66 2,579.35	\$ 236.71 230.77 1,810.34 1,047.98 1,252.93 110.10 1,016.20 1,799.19 1,629.68 79.37 554.13	\$ 158.04 92.14 1,090.77 18,970.19 38,921.20 984.56 1,563.15 —1,799.19 —1,629.68 10,904.40 —554.13 1,774.15
9	Total expenditures for road.	80,243.00	9,767.40	70,475.60
	EQUIPMENT			
53 54 58	Freight-train cars Passenger-train cars Miscellaneous equipment	310,614.83 764.70	2,088.27 17,354.26	308,526.56 —17,354.26 764.70
	Total expenditures for equipment.	311,379.53	19,442.53	291,937.00
	GENERAL			
	Expenditures for general		35.29	—35 .29
_	Total	\$ 391,622.53	\$ 29.245.22	\$ 362,377.31

⁻Minus

EQUIPMENT

	Locomotives		Freight Car	-Train rs	Passenge: Car		Wor Equip	
On hand January 1, 1960	12		552		23		211/2	
Acquired	_		30		-		2	
Changed		12	_	582	_	23	_	23
Withdrawn from Service	-	-	1		1		_	
Changed	-		_	1	_	1	_	_
On hand December 31, 1960		12		581		22		23

The following table shows the equipment on hand at the close of the past ten years:

	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960
Locomotives:										
Steam	15	13	9							
Diesel-Electric: Freight "A" Units Freight or Passenger Switching	1 7 3	2 7 3	2 7 3	2 7 3	2 7 3	2 7 3	2 7 3	2 7 3	2 7 3	2 7 3
Freight Train Cars	509	589	564	539	543	569	562	555	552	581
Passenger-Train Cars	31	29	30	30	30	25	25	24	23	22
Work Equipment	201	161	161	161	161	$20\frac{1}{2}$	191	201	211	231

^{*} Includes one-half interest in Official Car 100.

EQUIPMENT OBLIGATIONS, DECEMBER 31, 1960

Description and Date	Amount	Unpaid Dec. 31, 1960	Installments Payable	Interest Rate Percent	Final Payment Due or Paid	Matured or Paid During Year 1960
Conditional Sale Agreements:						
December 16, 1950	\$ 342,000.00	\$ 5,700.00	Monthly	2.40	Mar. 1, 196	\$ 34,200.00
	171,000.00	171,000.00	Monthly	2.85	Mar. 1, 1966	
June 4, 1951	92,000.00	6,900.00	Quarterly	2.75	Aug. 1, 1963	
April 1, 1952	413,100.00	181,917.00	Monthly	3.00	Oct. 19, 196	
October 1, 1952	151,800.00	70,840.00	Quarterly	3.25	Nov. 1, 1967	
September 1, 1955	87,360.00	46,592.00	Monthly	3.25	May 1, 1966	
February 15, 1956	74,614.98	7,460.64	Monthly	3.25	July 1, 1963	14,921,28
	146,208.81	146,208.81	Monthly	3.35	July 1, 1973	
February 15, 1956	80,874.75	4,043.16	Monthly	3.25	Apr. 1, 1963	16,172,64
1	161,726.40	161,726.40	Monthly	3.35	Apr. 1, 197	None
October 11, 1960	248,400.00	248,400.00	Quarterly	4.50	Jan. 1, 1976	None
Total	\$ 1,969,084.94	\$ 1,050,788.01				\$ 119,971.92









